

Look to your library for information...

Struggling small business?

Find available resources, tips on writing a business plan, and sources for financial advice.

Databases

- **Business and Company Resource Center**—Research your industry and competition.
- **Plunkett**—Learn more about your industry, demographics and competitors.
- **Gale Virtual Reference Library**—Find examples of business plans.
- **Books 24/7**—Learn new technology online.
- **Reference USA**—Easy to search business directory.
- **Associations Unlimited**—Find a networking organization to join.
- **ABI/INFORM Trade and Industry**—Articles that track business conditions, trends, management techniques, corporate strategies and industry-specific topics worldwide.

Agencies and Web Sites

Getting Started

- Thinking of starting a business in Washington?
<http://access.wa.gov/business/start.aspx>
- Start A Business Guide from the Washington State Department of Licensing.
<http://www.dol.wa.gov/business/startbusiness.html>

Getting Help for Your Business

- **Seattle SCORE**—Counseling, workshops and resources for small business.
<http://www.seattlescore.org/>
206.553.7320
- **SBA (Small Business Administration)**—Programs and services to help you start, grow and succeed. En Espanol. SBA offers free online courses about starting and running a small business.
<http://www.seattlescore.org/>
206.553.7310
- **Washington Small Business Development Centers**—No cost or low cost advising, workshops, classes, training, research assistance to start and grow a small business in Washington.
<http://www.wsbdc.org/>
206.428.3022
- **WorkSource Business Services**—Provides efficient and effective resources for not only meeting your business needs, but also helping your organization thrive.
<http://www.worksourceskc.org>
- **Women's Business Centers and Community Capitol Development**—Assisting women and men of all races, orientations and backgrounds to be successful in business.
<http://www.seattleccd.com/>
206.324.4330
- **Women Business Owners**—Helps women business owners be connected and empowered.
<http://www.womenbusinessowners.org/>
206.575.3232

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Financial Resources for Your Business

- **Patriot Express**—For veterans and members of the military community wanting to establish or expand small businesses.
<http://www.sba.gov/patriotexpress>
- **Washington Cash**—A microenterprise development organization that provides low income women, people with disabilities and other underserved individuals access to capital and business development training.
<http://www.washingtoncash.org/>
206.352.1954
- **STEP (Searching for Employment and Employment Programs, City of Seattle)**—Allows unemployed workers to receive unemployment benefits while they train to become self-employed.
<http://www.seattle.gov/business/step/>
- **Jump Start Fund**—Small loan assistance for refugees.
<http://www.jumpstartfund.org/>
206.323.3152
- Could your business qualify for a grant? Check out the KCLS database **Grant Station**, available only at KCLS libraries.

Books: Dewey Decimal 650–658

- *Legal Guide for Starting & Running a Small Business* by Fred S. Steingold
- *Keeping the Books: Basic Recordkeeping and Accounting for the Successful Small Business* by Linda Pinson
- *The Mocha Manual To Turning Your Passion Into Profit: How To Find And Grow Your Side Hustle In Any Economy* by Kimberly Seals-Allers
- *Reality Check: The Irreverent Guide to Outsmarting, Outmanaging and Outmarketing Your Competition* by Guy Kawasaki
- *How To Market, Advertise and Promote Your Business or Service in Your Own Backyard* by Tom Egelhoff
- *Marketing Without Advertising* by Michael Phillips & Salli Rasberry
- *Financial Management 101: Get a Grip on Your Business Numbers* by Angie Mohr
- *Pricing Strategies for Small Business* by Andrew Gregson
- *Guerrilla Marketing: Easy and Inexpensive Strategies for Making Big Profits from Your Small Business* by Jay Conrad Levinson
- *Six Disciplines for Excellence: Building Small Businesses that Learn, Lead and Last* by Gary Harpst
- *Small Business Web Sites Made Easy* by Steven Holzner

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